



July 29, 2025

<b>BSE Limited</b> Phiroze Jeejeebjoy Towers Dalal Street Mumbai 400 001 <b>Scrip Code: 543489</b>	<b>National Stock Exchange of India Limited</b> Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East) Mumbai – 400 051 <b>Trading Symbol: GATEWAY</b>
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**Subject: Investors Presentation**

Dear Sir / Madam,

Pursuant to the provisions of Regulation 30 and other applicable provisions, if any of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investors Presentation on the un-audited Financial Results of the Company for the quarter ended June 30, 2025.

The same is also available on the website of the Company i.e. [www.gatewaydistriparks.com](http://www.gatewaydistriparks.com)

Kindly take the information on record.

Thanking You,  
Yours faithfully,

**For Gateway Distriparks Limited**

**Divyang Jain**  
**Company Secretary &**  
**Compliance Officer**

**Encl. as above**

**GATEWAY DISTRIPARKS LIMITED**

**CIN:** L60231MH2005PLC344764

**Registered Office:** Sector 6, Dronagiri, Taluka Uran, District Raigarh, Navi Mumbai, Maharashtra 400707, India

**Corporate Office:** 4<sup>th</sup> Floor, Prius Platinum, Saket District Centre, New Delhi – 110017, India

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# Gateway Distriparks Limited

Investor Presentation  
*for the quarter ended*  
**30<sup>th</sup> June 2025**





# India's Leading Multimodal Logistics Company

Services across  
the value chain  
of multimodal  
logistics



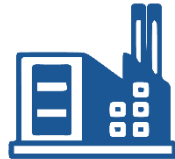
Strategically located  
to serve all the  
major industrial &  
manufacturing  
zones of India



Best in industry  
infrastructure and  
equipment enabling  
tech-assisted efficient  
operations



Network of 10  
Container  
Terminals



Large fleet of trains  
and trailers



Aligned with Western  
Dedicated Freight  
Corridor

# Rail linked Inland Container Depots (ICD)

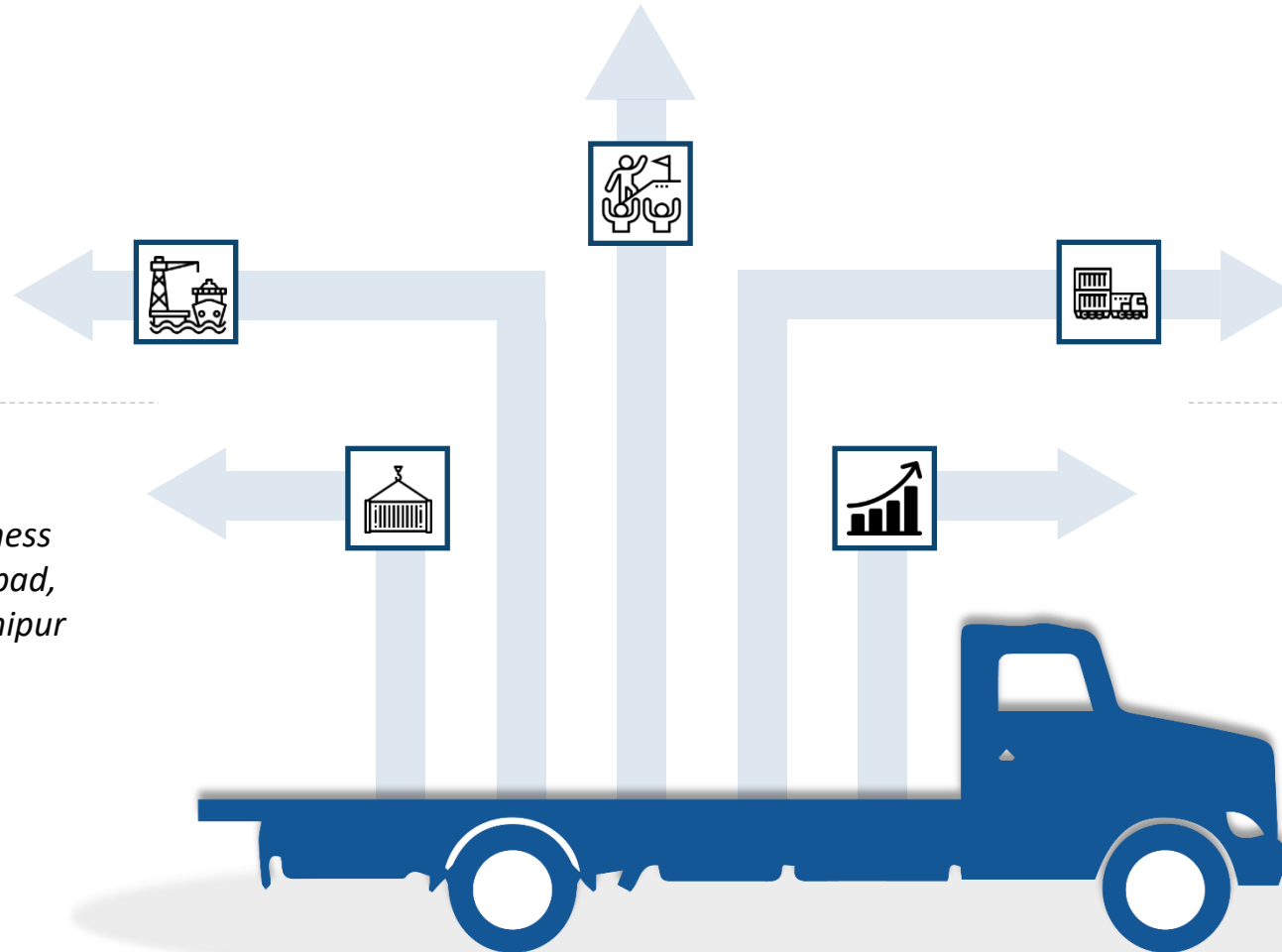
*A strong **early mover advantage** in creating a network of ICDs, catering to northern markets and offering **hub and spoke** model of operations*

*Company offers **rail transportation** services for EXIM containers between its ICDs and the key ports of **JNPT, Mundra, Pipavav and Kandla** with a license to operate on the **pan-India Railways network***

*Aligned with **Western Dedicated Freight Corridor** due to improved transit times and modal shift from road to rail*

*ICDs catering to the EXIM business are located at Gurgaon, Faridabad, Ludhiana, Ahmedabad and Kashipur*

*Adequate land bank available to double the installed capacity with very low capex – **providing scalability** for long-term growth*



# Container Freight Stations (CFS)



Company operates **five CFSs** which caters to Nhava Sheva, Chennai, Visakhapatnam, Kochi and Krishnapatnam



**Offer various services** like container yards, container handling, transportation, storage, bonded & general warehousing, empty handling & storage, and other VAS



The important sources of revenue in the CFS business include handling & transport, terminal services, warehousing, cargo consolidation, first/last mile delivery and other VAS



## Rail Transportation



## ICD & CFS



## Warehousing



## Road Transportation



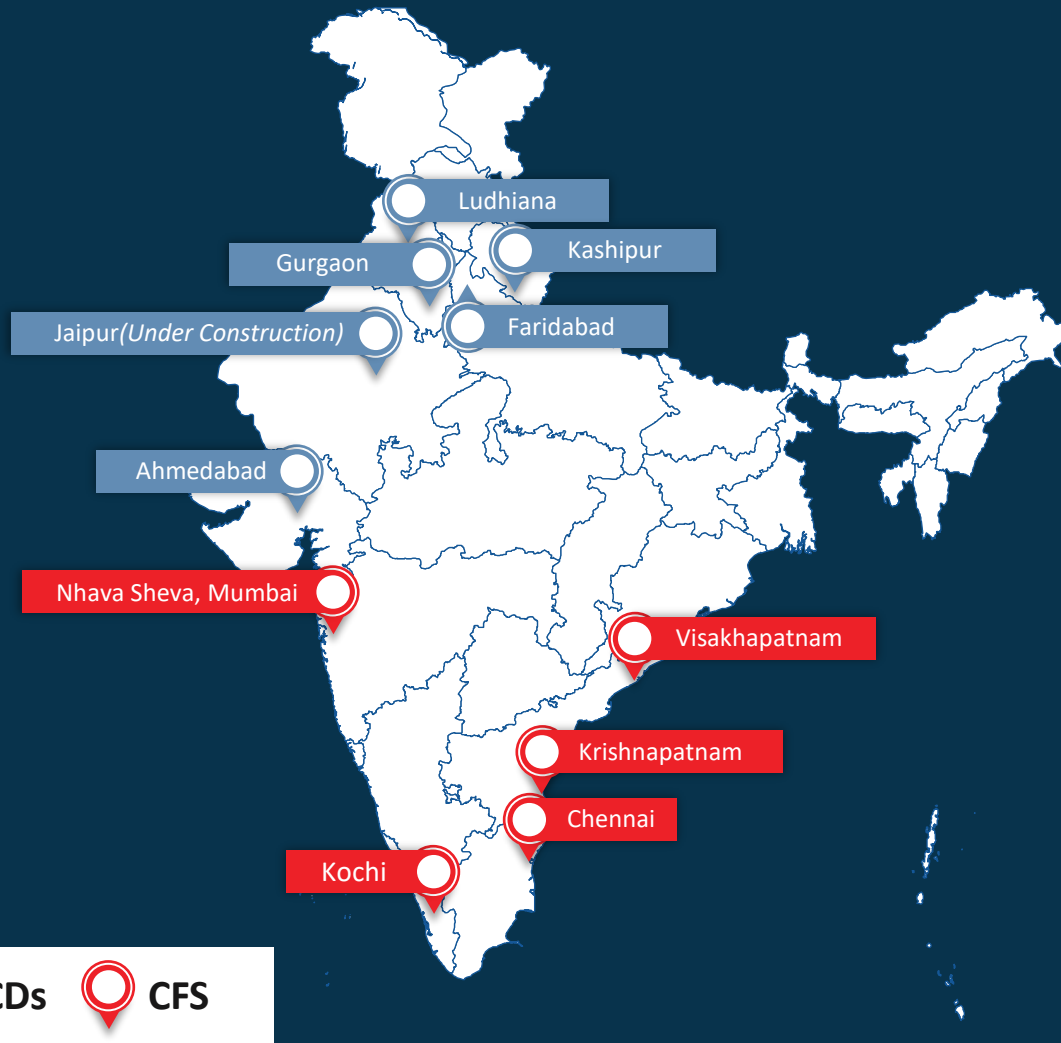
- Operating 34 rakes - 21 owned and 13 on long term lease
- License to operate on Pan-India Railways Network
- Regular services between JNPT, Mundra, Pipavav, Kandla and hinterland ICDs in North India
- Dedicated Block Train services
- Reefer rail transportation services

- Pick up & Drop of containers to/from the port by Rail & Road
- Container yards for handling of containers for both Customs Clearance as well as DPD containers
- Cargo consolidation services
- Container maintenance & repair facilities
- Value added services

- Available at both ICD & CFS
- General, Bonded and Domestic CT-PAT Compliant warehousing
- Racking facilities available with adequate forklift equipment
- Inventory Management
- Customized solutions like Variable Pressure Clamp Forklifts, Garment on Hangar, Palletizing /unitizing and Shrink Wrapping

- First & Last Mile connectivity by road for end to end multimodal services
- GPS enabled tracking & route planning
- Fleet of over 560+ trailers to carry both 20 & 40 feet containers
- CNG enabled vehicles for reaching emission restricted zones

# Strategically Located Facilities



\* - JV with Chakiat Group (GDL 60%, Chakiat 40%) - Additional 20 acres of Land available for future expansion

ICD Terminals	Land (Acres)	Design Capacity (TEU's)	Installed Capacity (TEU's)
Gurgaon, HR	90	5,00,000	3,00,000
Ludhiana, PB	60	3,00,000	2,00,000
Faridabad, HR	65	3,00,000	1,50,000
Ahmedabad, GJ	40	2,00,000	1,20,000
Kashipur, UK	41	1,50,000	60,000
Jaipur, RJ	Planned Capacity – 1,25,000		

Rail-ICDs located in the North-West region of the country, which contributes to majority of container traffic on west coast

CFS Terminals	Land (Acres)	Installed Capacity (TEU's)
Nhava Sheva, Mumbai, MH	35	2,40,000
Chennai, TN	19	1,50,000
Krishnapatnam, AP	35	-
Kochi, KL (Joint Venture)*	7 + 21	50,000
Visakhapatnam, AP	25	85,000

CFS business located in areas that are prominent hubs for EXIM traffic and account for major part of container movement

# Strong Asset Base

**Trains**



**Trailers**



**Reach Stackers**



**Forklifts**



**Hydra Cranes**



## Key Metrics

- **ICD Capacity** – 830,000 TEUs p.a.
- **CFS Capacity** – 525,000 TEUs p.a.
- **Total Warehouse Capacity** – ~1,62,000 sq. mt.

## Equipment Bank

- **Train Sets** – 34 (21 owned, 13 leased)
- **Tractor Trailers** – 560+
- **Reach Stackers** – 45
- **Hydra Cranes** – 20
- **Forklifts** - 68





## Healthy Balance Sheet

- › Stronger asset base, with large cash reserves



## Dedicated Freight Corridor

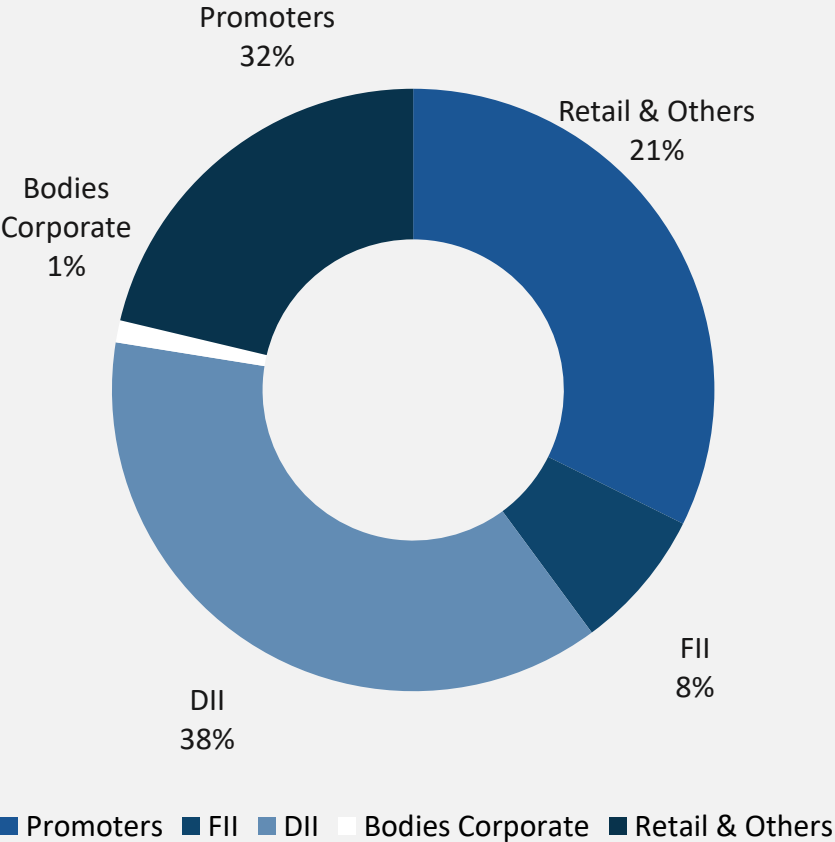
- › As more segments of the DFC are commissioned, the transit times reduce further
- › Hub & Spoke operations



## Strategically Located Asset Base

- › Company's long-term strategy for Rail business involves organic & inorganic growth
- › Help increase containerization of cargo in India
- › Improving Capacity Utilization

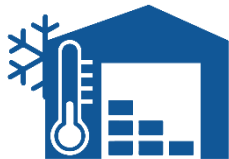
Shareholding Pattern June 2025



1	HDFC Mutual Fund	2	Mirae Asset Mutual Fund	3	ICICI Prudential Mutual Fund	4	SBI Mutual Fund
5	Franklin Mutual Fund	6	Vanguard Group	7	Eastspring Investments India Equity Fund	8	Life Insurance Corporation Of India
9	Dimensional Fund	10	VEC Fund	11	Bandhan Mutual Fund	12	General Corporation Of India



Snowman Logistics Limited, an associate company of GDL (50.01% stake), is the largest integrated temperature-controlled logistics service provider in India.



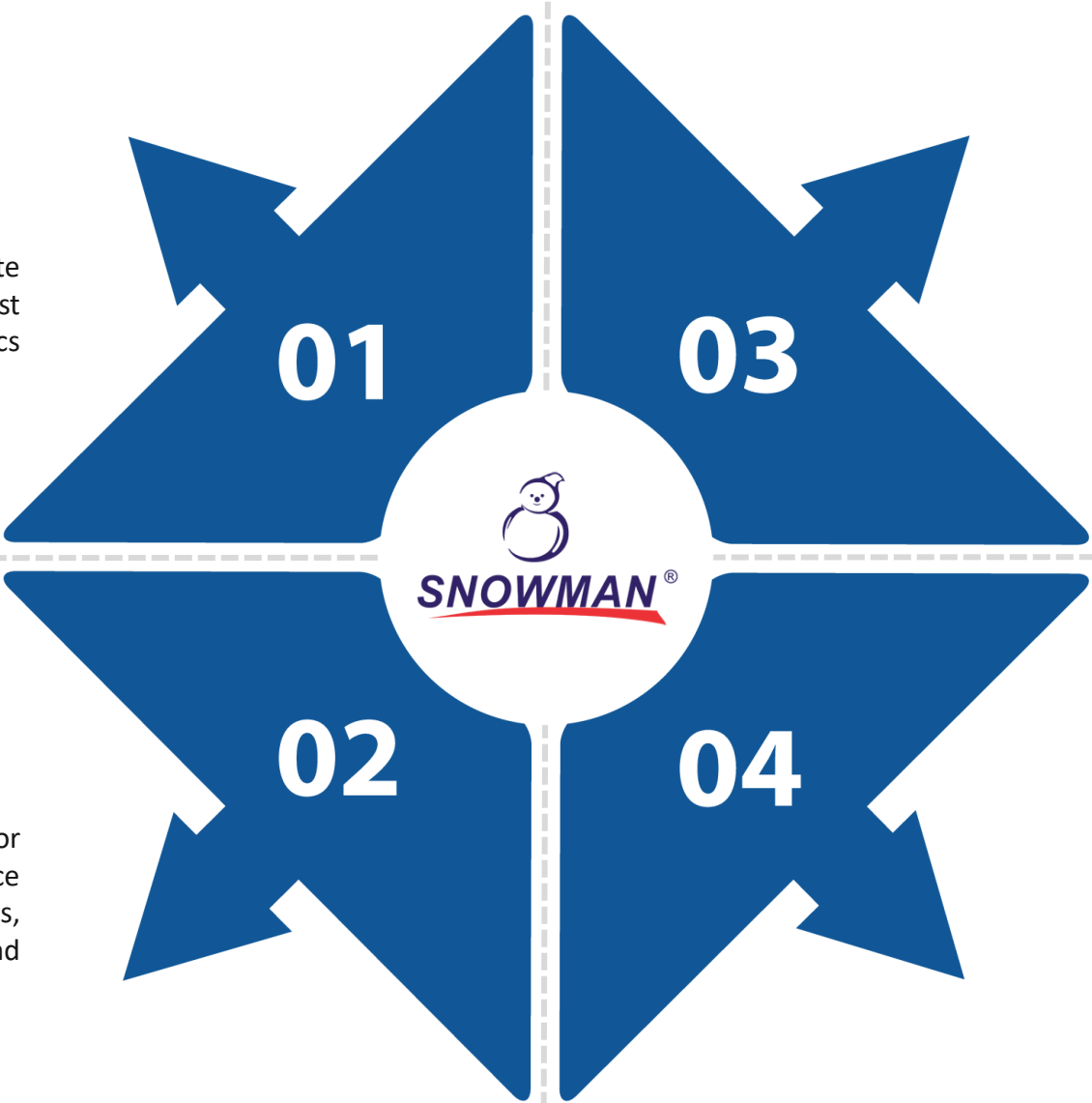
Snowman has a nationwide network of temperature controlled warehouses, and a large fleet of refrigerated vehicles. It also operates dedicated warehouses for large e-commerce companies.



Snowman provides chain management for pharma, vaccines, e-commerce, quick service restaurants, seafood, poultry, dairy, batteries, industrial products, and it continues to expand in new locations.



[More information available on Snowman’s website](#)



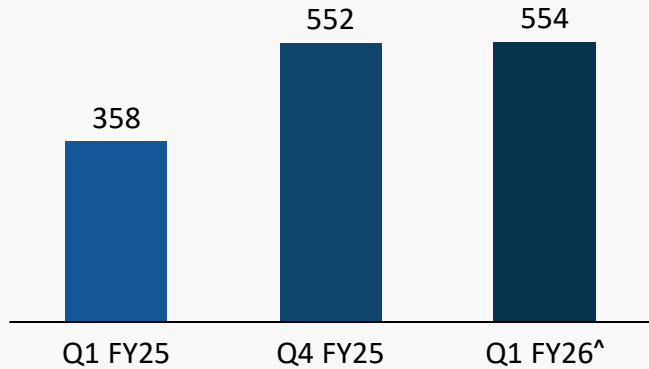


## Financial Performance

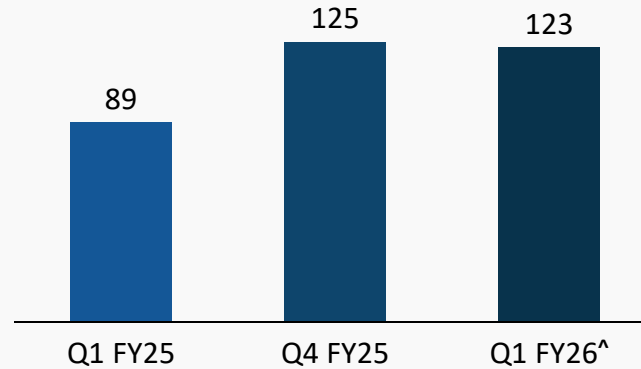


# Consolidated Financials – Q1 FY26

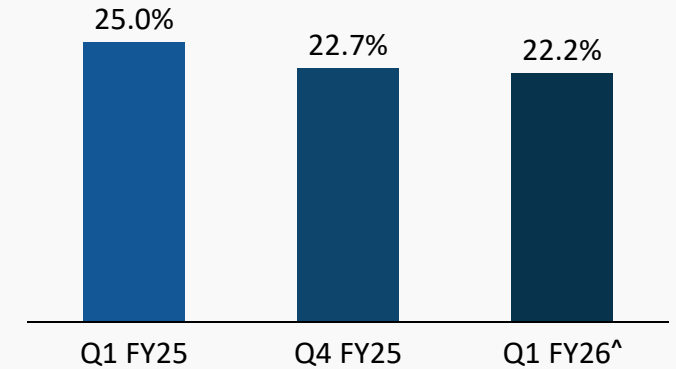
**Total Income\* (Rs. Crs)**



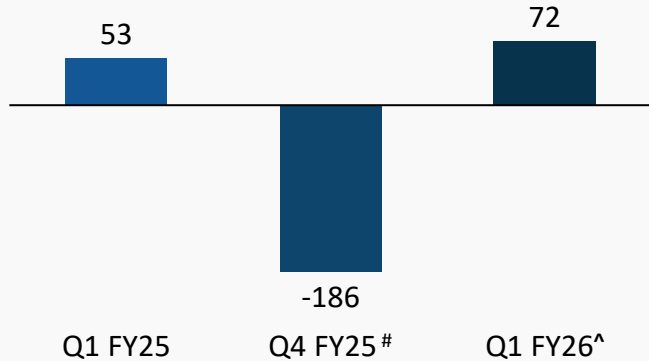
**EBITDA\* (Rs. Crs)**



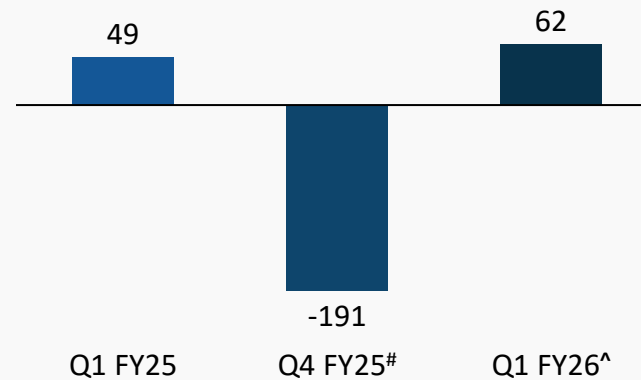
**EBITDA Margin\* (%)**



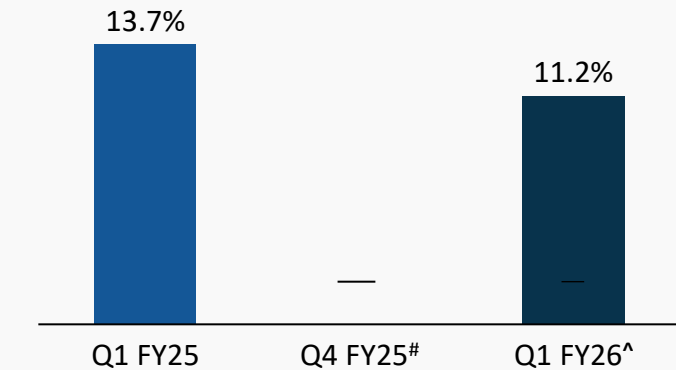
**PBT (Rs. Crs)**



**PAT (Rs. Crs)**



**PAT Margin (%)**



Notes:

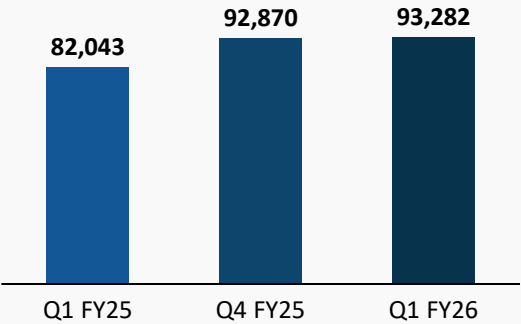
\* Includes Other Income

#PBT and PAT includes Exceptional Items of Rs. -258.8 crore. The fair value of assets acquired and liabilities assumed have been determined on a provisional basis and accounted for in accordance with Ind AS 103 - Business Combinations. Also, the Company has remeasured its previously held stake in its erstwhile Associate, Snowman at its acquisition-date fair value as per Ind AS 103 and fair valuation loss of Rs. 258.8 crore has been recognized as an exceptional item

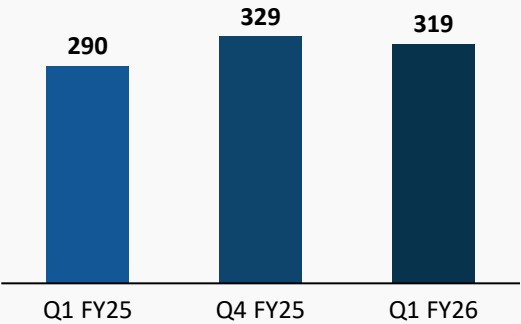
^Q1FY26 Financials include Total Revenue of INR 162.16 crores, EBITDA of INR 25.09 crores, PBT of INR 3.95 crores and PAT of INR 2.54 crores due to consolidation of accounts after Snowman Logistics went from being an Associate Company to a Subsidiary from December, 24 2024.

## Rail

Throughput (TEUs)

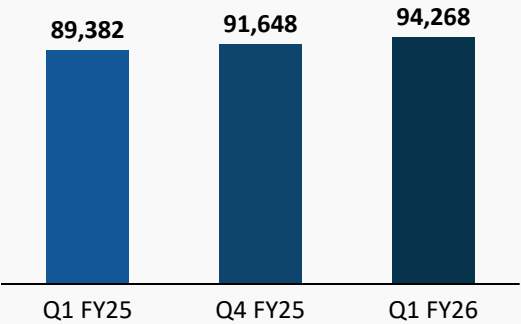


Revenues (Rs. Crs)

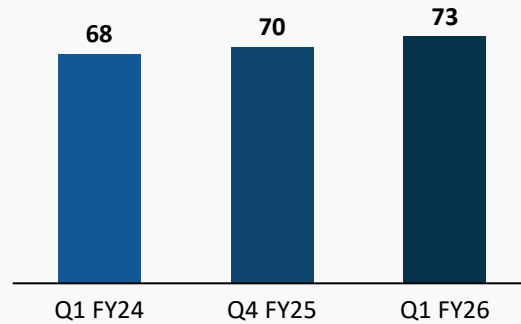


## CFS

Throughput (TEUs)



Revenues (Rs. Crs)



# Quarterly Profit & Loss Statement



Particulars (Rs. Crs)	Q1 FY26^	Q1 FY25	Y-o-Y	Q4 FY25	Q-o-Q
<b>Revenue from Operations</b>	<b>550.4</b>	<b>353.1</b>	<b>56%</b>	<b>534.9</b>	<b>3%</b>
Other Income	3.7	4.5		17.5	
<b>Total Income</b>	<b>554.1</b>	<b>357.6</b>	<b>55%</b>	<b>552.5</b>	<b>0%</b>
Operating Expenses	357.4	223.8	<b>60%</b>	346.28	<b>3%</b>
Employee Expenses	31.6	19.9		29.23	
Other Expenses	42.2	24.5		51.72	
<b>EBITDA</b>	<b>123.0</b>	<b>89.4</b>	<b>38%</b>	<b>125.2</b>	<b>-2%</b>
<b>EBITDA Margin (%)</b>	<b>22.20%</b>	<b>25.00%</b>	<b>-280 bps</b>	<b>22.7%</b>	<b>-47 bps</b>
Depreciation	36.6	26.1		37.21	
<b>EBIT</b>	<b>86.4</b>	<b>63.4</b>	<b>36%</b>	<b>88.0</b>	<b>-2%</b>
Finance Cost	14.7	11.5		15.18	
Share of Profit/ (Loss) from Associate or JV	0.0	0.7		0.0	
<b>Profit before Tax before Exceptional Items</b>	<b>71.7</b>	<b>52.6</b>	<b>36%</b>	<b>72.8</b>	<b>-2%</b>
<b>Profit before Tax Margin (%)</b>	<b>12.9%</b>	<b>14.7%</b>	<b>-177 bps</b>	<b>13.2%</b>	<b>-24 bps</b>
Exceptional Items	0.0	0.0		-258.8*	
<b>Profit before Tax</b>	<b>71.7</b>	<b>52.6</b>	<b>36%</b>	<b>-185.9</b>	<b>NA</b>
<b>Profit before Tax Margin (%)</b>	<b>12.9%</b>	<b>14.7%</b>	<b>-177 bps</b>	<b>NA</b>	<b>NA</b>
Tax	9.6	3.5		5.01	
<b>Profit After Tax</b>	<b>62.2</b>	<b>49.1</b>	<b>27%</b>	<b>-191.0</b>	<b>NA</b>
<b>PAT Margin (%)</b>	<b>11.2%</b>	<b>13.7%</b>	<b>-250 bps</b>	<b>NA</b>	<b>NA</b>
<b>EPS (in Rs.)</b>	<b>1.20</b>	<b>0.97</b>		<b>-3.87</b>	

\*Note: The fair value of assets acquired and liabilities assumed have been determined on a provisional basis and accounted for in accordance with Ind AS 103 - Business Combinations. Also, the Company has remeasured its previously held stake in its erstwhile Associate, Snowman at its acquisition-date fair value as per Ind AS 103 and fair valuation loss of Rs. 258.8 crore has been recognised as an exceptional item

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# Thank You

For further information,  
please contact

**Company :**

**Gateway Distriparks Limited**  
CIN - L60231MH2005PLC344764

[www.gatewaydistriparks.com](http://www.gatewaydistriparks.com)

**SGA** Strategic Growth Advisors

**Investor Relations Advisors :**

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