



21 October, 2021

BSE Limited Phiroze Jeejeebjoy Towers Dalal Street Mumbai 400 001 Scrip Code: 532622	National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East) Mumbai – 400 051 Trading Symbol: GDL
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Sub: Press release

Please find attached the Press release dated 21 October 2021.

Kindly take the information on record.

Thanking You,
Yours faithfully,
FOR GATEWAY DISTRI PARKS LIMITED


VEENA NAIR

COMPANY SECRETARY

Encl:a/a

GATEWAY DISTRI PARKS LIMITED

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For Immediate Release

Gateway Distriparks Q2FY22 Consolidated PAT UP 1255.5% YoY to Rs 46.90 crore

Gateway Distriparks Q2FY22 Consolidated EBITDA up YoY 38.9% to 96.76 crores,

Mumbai/Delhi, October 21st, 2021: Gateway Distriparks Limited (GDL), a leading integrated inter-modal logistics facilitator in India, today announced its unaudited financial results for the September quarter of the current financial year.

Consolidated Financials for Q2FY2021-22:

Particulars (Rs. Crs)	Q2FY22	Q2FY21	YoY Growth	H1FY22	H1FY21	YoY Growth
Total Income	341.49	266.96	27.9%	673.74	521.28	29.2%
EBIDTA	96.76	69.68	38.9%	188.58	141.13	33.6%
EBIDTA Margin	28.3%	26.1%	8.6%	28.0%	27.1%	3.4%
PAT	46.9	3.46	1255.5%	90.50	15.05	501.3%
PAT Margin	13.7%	1.3%	959.7%	13.4%	2.9%	365.3%

Key Operational Highlights year-on-year:

Particulars	Throughput (TEUs)			Revenues (Rs. Crs)			EBITDA/ TEU (Rs./TEU)		
	Q2FY22	Q2FY21	YoY%	Q2FY22	Q2FY21	YoY%	Q2FY22	Q2FY21	YoY%
Rail Business	82,083	56,135	46%	251.32	175.47	43%	9,243	7,746	19%
CFS Business	95,306	78,280	22%	84.42	87.05	-3%	2,192	3,347	-35%

Particulars	Throughput (TEUs)			Revenues (Rs. Crs)			EBITDA/ TEU (Rs./TEU)		
	H1FY22	H1FY21	YoY%	H1FY22	H1FY21	YoY%	H1FY22	H1FY21	YoY%
Rail Business	1,57,630	1,03,690	52%	493.38	334.02	48%	9,291	8,171	14%
CFS Business	1,90,970	1,43,101	33%	171.95	181.28	-5%	2,206	3,942	-44%

Other Highlights:

- **Net Debt** as on September 30, 2021 stands at Rs. 440.91 Crores against Rs. 470.23 Crores as on June 30, 2021.
- **Gateway Rail Freight Limited Q2 FY22 financial performance:**
 - **Revenue** at Rs. 251.32 crores vs Rs. 175.47 crores in Q2FY21
 - **EBITDA** was Rs. 75.87 crores and **EBITDA margin** stood at 30.2 %
 - **PAT** was Rs. 50.67 crores vs Rs. 17.24 crores in Q2FY21
 - **PAT Margin** stands at 20.2%
- **CFS business Q2 FY22 financial performance:**
 - **Revenue** at Rs. 84.42 crores vs Rs. 87.05 crores in Q2FY21
 - **EBITDA** was Rs. 20.89 crores with an **EBITDA margin** of 24.7%
 - **Net Loss** was Rs. 2.40 crores vs Net loss Rs. 11.44 crores in Q2FY21
- **Snowman Logistics Q2 FY22 financial performance:**
 - **Revenues** were Rs. 70.07 crore vs Rs. 57.69 crore in Q2FY21
 - **EBITDA** was Rs. 19.03 crore and **EBITDA margin** stood at 27.2%
 - **PAT** was Rs. 0.51 crore vs loss Rs. 1.70 crore in Q2FY21

Mr. Prem Kishan Das Gupta, Chairman & Managing Director, commented,

“The growth Gateway Distriparks has registered in the September quarter and overall first half of the financial year is yet another testimony to the business leadership of the company. Even as the recovery from Covid-19 shock is still not complete, the kind of boost we have witnessed in volumes in both Rail freight and CFS verticals has led us to increase our internal revenue and margin targets for the ongoing year. Apart from growth in the volumes and revenue, we have also performed well in terms of EBITDA, PAT and EPS. Our margins are also well supportive of future growth plans. In the ongoing third and upcoming fourth quarter, we expect business to further pick up. The gradual commissioning of more DFC corridors, growth in EXIM business and government support to trade is likely to continue helping us. We have good expectations from the National Logistics Policy as well. We will continue to work on expanding our customer base and leveraging our multi-modal network to provide the best experience to them. This quarter we are also expected to complete the restructuring process which will further optimise our operations, boost profitability and improve value to the shareholders.”

About Gateway Distriparks Limited (GDL)

Gateway Distriparks Limited is an integrated inter-modal logistics service provider. It operates four container freight stations located at Navi Mumbai, Chennai, and Krishnapatnam and two container freight stations at Kochi and Visakhapatnam, through its subsidiaries, Gateway Distriparks (Kerala) Limited and

Gateway East India Private Limited, respectively. As of September 30, 2021, we also own a fleet of 115 trailers for transportation between maritime ports and the CFSs. In addition, our subsidiary, Gateway Rail Freight Limited (“GRFL”), provides container rail transportation service between the maritime ports at Nhava Sheva, Mundra, and Pipavav and the four inland container depots owned and operated by it at Gurugram, Ludhiana, Faridabad, and Viramgam. As of September 30, 2021, GRFL operates a fleet of 31 trainsets along with 398 trailers, which facilitate last-mile pick-up, and delivery of cargo.

For more information, please visit www.gateway-distriparks.com

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